



**February 23, 2026**

Mr. Larry Kosmont  
Kosmont & Associates, Inc.  
dba Kosmont Companies  
1601 N Sepulveda Blvd #382,  
Manhattan Beach, CA 90266

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**RE: Addendum – Lemon Festival Economic Impact Study**

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Dear Mr. Kosmont,

The purpose of this letter is to authorize additional services and associated compensation related to the Lemon Festival Economic Impact Study currently being performed under the existing agreement between the City of Upland (“City”) and Kosmont Companies (“Consultant”).

In the letter agreement, dated August 7, 2025, Kosmont was tasked with preparing a high-level summary report of the Lemon Festival economic benefit findings for City review. Since the execution of the agreement, the City has identified the need for additional deliverables to support internal review and presentation of the study’s findings

At the City’s request, Kosmont will complete the following additional services:

- Preparation of the expanded final report summarizing study findings, methodology, and key economic impact conclusions.
- Development of presentation materials summarizing the study results
- Presentation of the final study findings at the City Council meeting scheduled for February 23, 2026.

Accordingly, the City authorizes additional compensation of five thousand dollars (\$5,000.00), for the additional services described above. The total not-to-exceed amount, including these additional services, is twenty thousand six hundred dollars (\$20,600.00).

The Agreement is hereby amended to extend the time for performance of services. The parties acknowledge that services continued beyond October 31, 2025. Services on the Project shall continue and shall be completed on or before June 30, 2026, unless further extended by the City in writing.

All other terms and conditions of the original agreement shall remain unchanged and in full force and effect unless specifically modified herein.

If you have any questions, please contact Damien R. Arrula, Assistant City Manager at 909-291-2931 | [darrula@uplandca.gov](mailto:darrula@uplandca.gov).



**City of Upland**  
City of Upland/ Administration

Sincerely,

DocuSigned by:  
*Michael Blay*  
ED26F9DCC3FF40A...  
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Michael Blay  
City Manager

Attest:

DocuSigned by:  
*Keri Johnson*  
F421A3F85BE347A...  
\_\_\_\_\_  
Keri Johnson  
City Clerk

KOSMONT COMPANIES

DocuSigned by:  
*Larry Kosmont*  
77EB0A345A3F4B5...  
\_\_\_\_\_  
Name

Chairman & CEO

\_\_\_\_\_  
Title

2/25/2026 | 10:45 AM PST

\_\_\_\_\_  
Date

Signed by:  
*Kelly Aguilar*  
83E90B48476C4E1...  
\_\_\_\_\_  
Name

Director of Administration & Operations

\_\_\_\_\_  
Title

2/25/2026 | 11:39 AM PST

\_\_\_\_\_  
Date